# ULTINIACAPITAL

# PRESS RELEASE

# Ultima Capital SA lists its shares on BX Swiss stock exchange

- Ultima Capital SA's registered shares start trading today on the regulated BX Swiss stock exchange under symbol 'ULTIMA'
- Over CHF 50 million worth of private placements with 27 international investors and investment funds, achieving a free float of 15.51% of the issued capital
- The private placements consist of 412,852 new shares and 504,061 existing shares. The capital increase and closing of off-market sale of existing shares to new shareholders will take place during the first day of trading
- The share capital of Ultima Capital SA will be divided into 5,909,922 registered shares. All shares will be listed on the BX Swiss
- Adjusted Net Asset Value of CHF 397 million (excluding deferred tax)
- Total available cash position of over CHF 115 million (see Key Balance Sheet Figures)
- Balance sheet as of 17 June 2019 with a net level of debt of 31%

**Zug, Switzerland, 08 August 2019 – Ultima Capital SA**, a Swiss luxury real estate owner, developer and operator, has listed 100% of its shares on the BX Swiss stock exchange under the ticker symbol 'ULTIMA'. It becomes one of the largest real estate companies to be listed on this exchange.

The company owns a portfolio of 32 hotels, residences, chalets, villas and plots across 12 properties, in prime locations including Gstaad, Courchevel, Schönried, Crans-Montana, Geneva, Megève. The offering is aimed primarily at ultra-wealthy millennials who desire customised and unique experiences.

**Ultima Capital co-founder Max-Hervé George** commented: "Since the project started five years ago, Ultima Capital has grown substantially. Today's listing on BX Swiss, marks an important stage in our development and we are delighted to welcome all our new shareholders. Our strong balance sheet, with a low level of debt of 31%, and our current significant total cash availability of 115 million CHF will underpin our expansion into new locations."

"Our track record with a strong millennial management team shows that we understand the dynamics of this fast-evolving sector. The growth potential for the luxury hospitality market is significant, and we are at the forefront of several major trends that are currently reshaping the sector," he concluded.

**Ultima Capital co-founder Byron Baciocchi** said: "Our focus on the wellness segment is also a vital component of our service offer. Ultima's business model reflects today's trends, technologies, brand values, media and the needs of our clients."

## About the listing of Ultima Capital SA (ULTIMA) on BX Swiss (www.bxswiss.com)

- BX Swiss AG is a Swiss regulated stock exchange under the supervision of FINMA.
- Ultima Capital ISIN code: CH0491064009
- The share capital of Ultima Capital SA will amount to CHF 590,992 as of 9 August 2019 and will be divided into 5,909,922 registered shares. All of the Company's shares will be listed on BX Swiss.

- Over CHF 50 million worth of private placements with 27 international investors and investment funds were conducted, achieving a free float of 15.51% of the issued capital after the first day of trading.
- The private placements consist of 412,852 new shares and 504,061 existing shares. The capital increase and closing of off-market sale of existing shares to new shareholders will take place during the first day of trading (8 August 2019).
- Each share carries one vote.
- Engelwood Global Services and REYL & Cie SA act as financial advisors of Ultima Capital SA and co-arrangers for the private placement.
- REYL & Cie SA is the Paying Agent in connection with the Listing.
- Stoneweg acts as the Company's real estate advisor and Helvetadvisors SA is the independent appraiser.

#### Key balance sheet figures as of 17 June 2019

- Total available cash position of over CHF 115 million, consisting of CHF 52.3 million cash and cash equivalents as of 17 June 2019, CHF 23 million of capital increase proceeds as of 9 August 2019 and CHF 41 million available post listing with a new bank facility.
- Total assets CHF 682 million.
- Adjusted Net Asset Value CHF 397 million (deferred tax excluded).
- Net Loan To Value (LTV) of 31 % (deferred tax excluded).

#### About Ultima Capital

Ultima Capital develops, holds and manages a portfolio of 32 hotels, residences, chalets, villas and plots across 12 properties. The offering is aimed primarily at ultra-wealthy millennials who desire customised and unique experiences.

The Group's portfolio consists of properties in prime locations, targeting guests with an interest in the highest quality of food, design and wellness. Each hotel and residence aims to provide service of the very highest standards including health & fitness consultations, butlers and chefs, private drivers, housekeeping and concierge services.

The Ultima Collection brand is already operational at the Ultima Gstaad Hotel and the Gstaad Residences and includes other private properties in Schönried, Crans-Montana, Geneva, Megève and Courchevel.

The Company's shares will be traded on the BX Swiss in Switzerland under the ticker symbol 'ULTIMA'.

#### www.ultimacapital.com

Photographs and biographies can be accessed at www.ultimacapital.com/team

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